Pension Plan for the Local Union No. 131
International Brotherhood of Electrical Workers

...THINK Again!

Important Reasons to Stay in Your Local Retirement Plan When You Retire

Did you know that you **do not need to take a lump sum distribution** from the Pension Plan for the Local Union No. 131 International Brotherhood of Electrical Workers when you retire? The Plan is designed so that you can keep your account in the Plan and receive installment payouts in retirement. Here are some key points to consider before you withdraw from the Plan.

1. **Why should I leave my money in the Plan?**
   There are at least five key reasons to keep your money in the Local 131 Pension Fund after you retire: **1) low cost, 2) safety, 3) access to your money when you need it, 4) flexible, high quality investments, and 5) exemption from the 10% excise tax.** The Fund has over $70 million in assets and this size and strength can work to your benefit.

   - ✓ **Low cost**: The investment and administrative expenses of the Plan are less than a typical account at a brokerage or insurance firm. All in expenses of the Plan are about 0.94%, which is **less than the typical outside managed account**.
   - ✓ **Safety**: Your money is held in a Trust Fund that can only be used for your benefit. Federal laws protect your assets, even from bankruptcy. The Trustees meet every quarter to review the investments, and the Plan is **audited each year by an independent CPA firm**. You can't get this kind of oversight if you withdraw from the Plan.
   - ✓ **Access to Your Money:** After you retire, you can **access your account at any time.** You can set up an automatic monthly or quarterly payment to your bank account. You will have full and free access to your money **when you need it**.
   - ✓ **Quality Investments**: The Trustees have **hired experienced professionals** to manage the assets in the Fund. An independent investment consultant also monitors each investment with the objective of selecting investments that benefit participants in the Plan. In addition, the Plan offers a flexible open brokerage account that allows you to **select from more than 1,000 mutual funds**.
   - ✓ **Exemption From 10%: Excise Tax** If you are below age 59½ when you take a distribution from an IRA you will pay income tax on the distribution and an **extra 10% excise tax**. But if you work until age 55 and keep your money in the Plan, you will be exempt from this extra 10% tax. IRAs are not eligible for the age 55 to 59½ exemption from the 10% extra tax.

2. **What if I don't feel comfortable managing my account in retirement?**
   The Plan offers many ways for you to get help in managing your account, without leaving the Plan. Representatives from John Hancock are available to discuss your account, and you can **leave your account throughout retirement in the IBEW 131 Core Fund**, the risk-managed default investment option specifically designed for the Plan.

Important Reasons to Stay in the Plan When You Retire

Many participants find that it is smart to **keep their money in the IBEW 131 Core Fund during retirement**. This is a multi-manager multi-asset diversified investment vehicle that combines opportunities for current income with long-term capital growth. It is designed for participants who would like a diversified and balanced approach to the investments in their account. It is also well suited for participants who would like independent oversight in the asset allocation of their account. For more information, please read the IBEW 131 Core Fund Investment Summary available from John Hancock at www.mylife.jhrps.com, or call toll free (800) 294-3575.

3. **What are the investment and administrative costs of the Plan?**
The Fund holds many institutional investment options with low fees that are not available to retail investors. The expense ratios for each investment will vary, but the average all-in cost of the Plan is about 0.94%. Most outside asset managers charge a management fee above the cost of the mutual funds or ETFs held in your account, or will invest in higher cost funds with additional fees (such as 12b-1 fees).

4. **I think I can do better on my own.**
If you are comfortable managing your own money and you are willing to spend the time required to monitor your investments, this may be a good approach for you. Many participants do not have the desire or experience to manage their account, so they must rely on a financial adviser. And many studies show that the performance of individual advisers can vary widely, and their fees can impact the security of your retirement income. If you keep your assets in the Plan, the **Trustees have a fiduciary duty to act in your best interests**, and they hire accountants, attorneys, and consultants to make sure the Plan is meeting its objectives. It could cost you thousands to provide this kind of oversight on your own.

The Plan also has **an investment option that is not available outside**; it is called the New York Life Anchor Account. This stable value fund has a steady yield like a money market fund, but it is only available in retirement plans. If you compare the current 1.2% current yield to the rate of a CD or money market fund, you will see that the MIP is a great place to invest part of your Account when you begin taking distributions.

5. **How do I know I can get my money when I need it?**
Once you become eligible to receive a distribution (for example, when you retire) the Plan allows you to request a distribution from your account in an amount specified by you. You can also set up an installment payout and automatically receive a check each month. (Please see the Summary Plan Description for a description of your distribution options.)

6. **Good investment advice is difficult to find and it is not free.**
There are many fine financial advisers, but please ask carefully about their fees; remember no one works for "free". In fact, if your financial service provider says there is "no cost" for an account, run for the door. In addition to fund expenses, many advisers will charge commissions, or receive other fees that can add 0.25% to 1% or more to the cost of your account. If you open an outside account, please ask the financial firm to provide the total fee, which includes sales charges, commissions, management fees, custody fees, expenses, and revenue sharing (such as 12b-1 fees).

This is a participant-directed plan that is intended to comply with the requirements of Section 404(c) of the Employee Retirement Income Securities Act of 1974 (ERISA) and the Labor Department regulations governing Section 404(c) plans. If a participant-directed plan complies with Section 404(c), the fiduciaries of the Plan are generally relieved of liability for any losses that are the direct and necessary result of investment decisions made by you or your beneficiary for your own account.

You should consider the investment objectives, risks, and expenses carefully before investing. For copies of the investment summaries, prospectuses, collective fund booklets, factsheets, and other information about the investments in the Plan, where applicable, please contact John Hancock at www.mylife.jhrps.com, or by calling toll free (800) 294-3575. Please read these materials carefully before you invest.